Sarvodaya Shikshan Mandal's



SAU. LEENA KISHOR MAMIDWAR INSTITUTE OF MANAGEMENT STUDIES & RESEARCH

KOSARA, Chandrapur - 442 406 (Maharashtra)

M.B.A. (2 Years) Approved by A.I.C.T.E. New Delhi (Affiliated to Gondwana University, Gadchiroli) e-mail: dmsr_sp@rediffmail.com | www.lkmimsr.org

Dr. J. N. Chakravorty

Principal

Mob.: 09890014670

Ref. No.

Date:

LKMIMSR/NAAC 2019/ Metrics Level Deviations/Cr1-3

Date: - 19/12/2019

Criteria 1.2.1:	Percentage of new Courses introduced of the total number of
	courses across all Programmes offered during last five years.
DVV Findings:	Provide the prospectus highlighting the courses - Production
	Management, Financial Management, Human Resource
	Management - I, Principle of Marketing -I, Business Environment
	Management-I, Found. Course in Marketing & Sales Management,
	Found. Course in HRM, Financial Accounting, Quantitative
	Techniques, Business Legislation, C.Human Resource
	Management, Global HRM Scenario & Practices, Industrial
	Relations & Labour Regulations, Human Resource Development
	Strategies and Systems, D. Information Technology Management,
	Software Engineering & Management, Enterprise Resource
	Planning and Computers for Managers introduced in the
	Institution.
Response/	1) As affiliated to GUG, Institute do not have authority/ provision
Clarification	to introduce new course(s). But we have made analysis of NEW
	COURSES introduced by university in last 5 years.
	2) Syllabus scheme of the university highlighting the courses
	mentioned above is attached. (Appendix-I)

Miss. Sarika Nande Cr-1 Coordinator

Dr. Niyaj Sheikh NAAC Coordinator Dr. J. N. Chakravorty

Principal

Principal

L.K.M. Institute of Management Studies & Research



Appendix-I

Scheme of Examination

Appendix - A

MASTER OF BUSINESS ADMINISTRATION

(TWO YEARS COURSE IN FACULTY OF COMMERCE)

COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM

I – SEMESTER

	Unique Subject	Subject	Te	achin	g Schei	me		Exam	ination Sch	eme .	
a a	Code	, ,	To	tal Ho	urs	No.			Theory	ng de	
Area	(USC)		L	T	Tot al Hou rs	Cred its	Durati on of Paper (Hrs.)	Max Mar ks	Max. Marks Internal Assessm ent	Tot al	Min. Passi ng Mark s
				* "	*			ESE	IE		
	PCB1C01	Principles of Management	30	10	40	4	3	70	. 30	100	50
Core	PCB1C02	Managerial Economics	30	10	40	4	3	70	30	100	50
Course	PCB1C03	Found. Course in Marketing & Sales Management	30	10	40	4	3	70	30	100	50
	PCB1C04	Found. Course in HRM	30	10	40	4	3	70	30	100	50
Compuls ory	PCB1F05	Financial Accounting	25	15	40	4	3	70	30	100	50
Foundati on	PCB1F06	Quantitative Techniques	25	15	40	4	3	70	30	100	50
	PCB1F07	Business Legislation	30	10	40	4	3	70	30	100	50
a	PCB1F08	Computers for Managers	30	10	40	4	3	70	30	100	50
	SEMESTER	TOTAL	230	90	320	32	-	-	800		

L= LECTURES T= THEORY

ESE= END SEMESTER EXAMINATION

IE= INTERNAL EVALUATION

Appendix - B

MASTER OF BUSINESS ADMINISTRATION (TWO YEARS COURSE IN FACULTY OF COMMERCE)

COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM

II - SEMESTER

					IESTER						
	Unique Subject	Subject		Teachin	g Schem	е		Exa	mination Scl	neme	
	Code	ž.		Total Ho		1	1.0				
	code			i Otal Ho	urs	No. of			Theory		
	(USC)		L	Т	Tota		Durati	Max.	Max.	Tota	Min.
Area				4	Hou rs	ts	on of Paper (Hrs.)	Mar ks	Marks Internal	, I	Passi g
							()		Assessme	2	Mark
						41			nt		
								ESE	IE		
	PCB2C01	Organizational	30	10	40	4	3	70	30	100	50
	<i>.</i>	Behavior & development	£						30	100	50
31 31	PCB2C02	Environment Management	30	10	40	4	3	70	30	100	50
Core Course								N			
2	PCB2C03	Cost &	25	15	40	4	3	70	30	100	50
N - 2		Management Accounting					2 2 8 8			100	30
	PCB2C04	Entrepreneurial .	30	10	10						
	*	Development		10	40	4	3	70	30	100	50
Compulsory Foundation	PCB2F05	Business Research	30	10	40	4	3	70	30	100	50
	PCB2F06	Financial	25	15	40 -	4	2	70			
		Management		13	401	4	3	70	30	100	50
2 2	PCB2F07	Strategic	30	10	40	4	3	70	20		- 32
	6" (c)	Management					3	70	30	100	50
		Technology &	30	10	40	4	3	70	20	100	
g 8		R&D Management		* * *				70	30	100	50
				*	2		u				
SI	EMESTER TO	TAL	230	90	320	32	-		800		

Appendix - C

MASTER OF BUSINESS ADMINISTRATION

(TWO YEARS COURSE IN FACULTY OF COMMERCE)

COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM

III - SEMESTER

	Unique Subject	Subject	Te	each	ing Scl	neme	*	Exam	ination Sch	neme	
. 8	Code		To	tal F	lours	No.			Theory		
Area	(USC)		L	T	Tot al Ho urs	Cred	Durat ion of Paper (Hrs.)	Max Mar ks	Max. Marks Internal Assessm	Tot al	Min. Passi ng Mark s
					200			ESE	ent IE		e
	PCB3C01	Applied Operations	2	1	40						
Core	. 055001	Research	5	5	40	4	3	70	30	100	50
Course	PCB3C02	Business Ethics & Corporate	3	1 0	· 40	4	3	70	30	100	50
*/ =		Governance			*						
Compulso	PCB3F03	Project Management &	3	1 0	40	4	3	70	30	100	50
Foundatio n		Quality Management			- 10						
	PCB3F04	Public System Management	3	1 0	40	4	3	70	30	100	50
Elective Foundatio	SP-I - 1 For subject	Specialization I - 1	3	1 0	40	5	3	70	30	100	50
n Gr. (Choose any 1 or	code see 'Pool of				•	5 0					
both	Subjects'	ant S							1 4		

Specializat	SP-I - 2	Specialization I - 2	3	1	40	5.	3	70	20	100	
ion Gr.			0	0	40)	3	/0	30	100	50
From	For subject	*		"							
A/B/C of	code see	, a				= = = = = = = = = = = = = = = = = = = =	9				1 1
III Sem.	'Pool of	, > ,							73 18		
pool	Subjects'				. 11				7.		
poor								~	2		
Elective	SP-II - 1	Specialization II - 1	3	1	40	5	3	70	30	100	50
Gr.	2.8		0	0	40		3	70	30	100	50
(Choose	For subject							Y 1			
any 1 Gr.	code see						20				
From	'Pool of										
D/E/F/G/	Subjects'				8		20			, e	
H/I/J of III							80				
Sem. pool	SP-II - 2	Specialization II - 2	3	1	40	5	3	70	30	100	50
Sem. poor	For subject	Samuel Anna	0	0	2. 8		12 11				
	19										
	code see								Ŋ.		
	'Pool of	9									
4 g 2 g 4	Subjects'						2				
			2	0	220	2.6					1
	SEMESTER	TOTAL	2	8	320	36			800		
	SCIVILSTER	TOTAL	3	5							
			5								
									1		

L= LECTURES T= THEORY ESE= END SEMESTER EXAMINATION IE= INTERNAL EVALUATION Note: - If only 1 Gr. Is chosen from elective foundation (A/B/C), then choose any 1 Gr. from elective (D/E/F/G/H/I/J)

MASTER OF BUSINESS ADMINISTRATION (TWO YEARS COURSE IN FACULTY OF COMMERCE) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM IV – SEMESTER

e 2	Unique Subject	Subject	Te	ach	ing Scl	neme	8	Exam	nination Scl	neme	
33	Code	(a)	То	tal I	lours	No.			Theory		*1
Area	(USC)		L	T	Tot al Ho urs	Cred its	Durat ion of Paper (Hrs.)	Ma x. Mar ks	Max. Marks Internal Assessm ent	Tot al	Min. Passi ng Mark s
	e 0							ESE	IE		
Compuls ory Foundati on	PCB4F0P	Project	0 0	- 6		10		E - 100		200	
	SP-I'- 3 For subject code see 'Pool of Subjects'	Specialization I - 3	3	1 0	40	5	3	70	30	100	50
Chosen Elective Group	SP-I - 4 For subject code see 'Pool of Subjects'	Specialization I - 4 Specialization I - 5	3 0	1 0	40	5	3	70	30	100	50
	For subject code see	Specialization 1 - 3	0	0	40	5	3	70	30	100	50

APPENDIX - I

GONDAWANA UNIV ERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE

(THREE YEARS UG COURSE IN FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSE

(Semester – I)

17.1				CSIC	r-1										
Sr.	Area	Unique	Subject	6.3	Cour	se	No.	E	Exam	inatio	on	Exa	iminat	ion S	cheme
No.		Subject	18 1		Schen	me	of		Sch	ieme		(N	1inimu	ım M	(arks)
		Code	9 1 2				Cre	(Ma	ximi	ım M	arks)	`			
		Couc					dits	(11,10							
			`	T	T	D	uns	EC	T	D	T	EC	TA	D	70.4.1
	8		*	L	1.	P		ES	1	P	Tot	ES	IA	P	Total
	4	and the same of the same of				-		E	A		al	Е			
01	AECC	UCB1F01	Bus, Demog, & Env.	4	-	-	2	40	1	-	50	2	.0	-	20
			Studies-I						0						
	x 2	S. S. S. S. S.													
02	SEC-I	UCB1C02	Comp., App. For Business-	4	-	-	4	80	2	-	100	4	0	-	40
			I						0						
	1 1 1 1 H														
03	Core	UCB1C03	English (Bus.	4	-	-	3	80	2	-	100	4	0		40
1			Communication –I)		- 15				0					· -	
	(Core	UCB1C04	Principle of Management	4			3	80	2	-	100	1	0	-	40
	Course)	CCDICOT		7			3	80	0	-	100	"	.0	-	40
	Course)		_I	ļ.,			11 1		-			_			
= 4		UCB1C05	Financial Accounting –I	4	-	-	3	80	2	-	100	4	0	-	40
- 3		8° 0 ± 2		-					0						
-		UCB1C06	Business Economics –I	4	-	-	3	80	2	_	100	4	0	-	40
					, N				0						
		UCB1C07	Stat. Methods for	4	Artistanton Land	1	3	80	2	-	100	1	0	-	40
w.*		OCBICO/	ASS design	gen	lenr -	h	3	00	1000	-	100	4	·U	-	40
			Business -I	CONTRACTOR OF THE PARTY OF	-00	13			0					1	

Codes for various programs under the faculty of Commerce and Management : - B.Com. - A, BBA-B, BCCA - C

APPENDIX - II

GONDAWANA UNIV ERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIV E (THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSEM

(Semester – II)

Sr. No.	Area	Unique Subject Code	Subject		Cour		No. of Cre dits		Sch	inationeme am M	arks)				Scheme (arks)
				L	Т	Р	dits	ES E	I A	P	Tot al	ES E	IA	P	Total
01	AECC	UCB2F01	Bus, Demog, & Env. Studies-II	4	-	-	2	40	1 0	-	50	2	20	-	20
02	SEC-II	UCB2C02	Comp.,App. For Business- II	4	-	-	4	80	2 0	-	100	4	ļ0	-	40
03	Core	UCB2C03	English (Bus. Communication – II)	4	-	-	3	80	2 0	-	100	4	10	-	40
	(Core Course)	UCB2C04	Principle of Management – II	4	-	-	3	80	2 0	-	100	4	10	-	40
		UCB2C05	Financial Accounting – II	4	1-1	-	3	80	2 0	-	100	4	10	-	40
		UCB2C06	Business Economics – II	4	·	-	3	80	2 0	-	100		10	-	40
		UCB2C07	Stat. Methods for Business - II	4	-	-	3	80	2 0	-	100		10	-	40

Codes for various programs under the faculty of Commerce and Management: - B.Com. - A, BBA-B, BCCA - C

APPENDIX - III

GONDAWANA UNIV ERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE

(THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSEM (Semester – III)

Sr. No.	Area	Unique Subject	Subject		Cour	1000	No. of	2	Sch	ination neme		100000000000000000000000000000000000000			cheme (arks)
	8° 5 7 8 9 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Code				170	Cre dits	(Ma	ximu	ım M	arks)				
		2		L	T	P		ES E	I A	P	Tot al	ES E	IA	P	Total
01	SEC-III	UCB3F01	Production Management	4	-	-	4	80	2 0	-	100	4()	-	40
02	Core	UCB3C02	Financial Management	4	-	-	3	80	2 0	•	100	4()	-	40
	(Core Course)	UCB3C03	HRM - I	4	-	-	3	80	2 0	-	100	4() ,	-	40
		UCB3C04	POM - I	4	-	-	3	80	2 0	-	100	40)	-	40
		UCB3C05	BEM - I	4	-	-,	3	80	2 0		100	40)	-	40
		UCB3C06	Cost Accounting	4	-	-	3	80	2 0	_	100	4()	-	40
		UCB3C07	Business Law	4	ageme	TO STATE	3	80	2 0	- ·	100	4()	-	40

Codes for various programs under the faculty of Commerce and Management : - B.Com. - A, BBA-B, BCCA - C

APPENDIX - IV

GONDAWANA UNIV ERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE (THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSEM

(Semester – IV)

Sr.	A	71.	0.1:		-										
100000	Area	Unique	Subject		Cour		No.	1	Exan	inati	on	Exa	ıminat	ion S	cheme
No.		Subject			Scher	ne	of		Scl	neme		(N	1inimu	ım M	larks)
	-	Code	* * * *				Cre	(Ma	xim	ım M	(arks	,			,
							dits	,							
				T	т	P	uits	EC	I	Р	T. (EC	TA	Б	7D / 1
				L	1	P	4 6	ES	1	Р	Tot	ES	IA	P	Total
								Е	A		al	Е		. 6	
01	SEC-IV	UCB4F01	Material Management	4	-	-	4	80	2	-	100	4	0	-	40
	-								0						
02	Core	UCB4C02	BCM	4			3	80	2		100	4	0		10
02	Corc	CCD1C02	Bew	1	-	-)	00		-	100	4	U	-	40
	(C								0						
	(Core	UCB4C03	HRM - II	4			3	80	2	-	100	4	0		40
	Course)	CCBICOS	THEM II	-	_	-	3	.00		-	100	4	U .	-	40
2		TIGD (GO)	DOLL II	-					0						
		UCB4C04	POM - II	4			3	80	2	-	100	4	0	-	40
		3-				1			0				X		
	V	UCB4C05	BEM - II	4	-	-	3	80	2	-	100	4	0	_	40
19 IT	8 I : :-	6.					-		0		100		0		40
		UCB4C06	Management	4	-	-	3	80	2	_	100	4	0	-	40
			Accounting			Log CONTROL OF CO.			0		100	-	U	-	40
		UCB4C07	Industrial Law	4	6	anagem	The state of the s	80	-		100	1	0		40
	3 g	CCDICOT	madou lai Lavy	4	PA	BIROSONI	63.3	80	2	-	100	4	U	-	40
					1101		1811		0						

Codes for various programs under the faculty of Commerce and Management: - B.Com. - A, BBA-B, BCCA - C

APPENDIX - V

GONDAWANA UNIV ERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE

(THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSEM

(Semester - V)

	F		(BCIII	CSICI	$-v_j$										
Sr. No.	Area	Unique Subject Code	Subject		Cours Schen		No. of Cre		Sch	inatio eme m Ma			minat Iinimi		cheme (arks)
					,		dits								
			a	L	Т	P		ESE	I A	Р	Tot al	ES E	IA	P	Total
01	Core Course	UCB5C01	Income Tax	4	-	-	4	80	2 0	-	100	4	0	-	40
		UCB4C02	SSM-I	4	-		3	80	2 0	-	100	4	0	-	40
02	GE-I	UCB5E03	Logistics Management - I	4	-		3	80	2 0	-	100	4	0	-	40
	GE-II	UCB5E04	ED - I	4	-	-	3	80	2	-	100	4	0	-	40
03	DSE	UCB5E05	RSM - I	4	-	-	4	80	2 0	-	100	4	0	2	40
			Any one form following electives							8					
		UCB5EF1	FM - I	6	-,	-,	6	80	2 0	-	100	4	0	-	40
	24	UCB5EH1	HRM -I	6	-	-	6	80	2 0	-	100	4	0	-	40
		UCB5EM1	MM-I	6	1/18	ageme	6	80.	2 0	-	100	4	0	-	40

Codes for various programs under the faculty of Commerce and Management: - B.Com. - A, BBA-B, BCCA - C

FM -F

HRM - H

MM - M

APPENDIX - VI

GONDAWANA UNIV ERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE

(THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT)

COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSEM

						(4	į.						(Semes	ster –	·VI)		
Sr.	Area	Unique	Subject		C	Course		No.	.	E	xan	inati	on		Exam	inat	ion
No.	- ×	Subject	*		S	cheme		of			Scl	neme			Scl	heme	2
	12	Code						Cre) (Max	kimi	ım M	larks)	(N	linimu	ım N	/arks)
	= 2							dits	3				1				2
	3 T		(w)		L	T	Р		E	S	I	Р	Tota	Е	IA	P	Tota
									1	3	Α		1	S			1
									-				-	E			-
01	Core	UCB4C04	SSM-II	4	T -	1 -		3	80	2		-	100		10	_	40
	Course		2 2 X 190							0							
02	GE-III	UCB6E01	Logistics Management -	4	-	-		3	80	2		-	100		10	-	4
2 0		,800 W 15 A	II							0							0
	GE-IV	UCB6E02	ED - II	4	-	-		3	80	2		-	100		10	-	40
										0							
03	DSE	UCB6E04	RSM - II	4	-	-		4	80	2		-	100		10	-	40
	13 14	5 V								0			-				
		UCB6E0P	Project	4	-			4	_	-	5	5	100		10	-	40
		*					l				0	0			F2.		
			Any one form following			11											
		20	electives			0											
		UCB6EF2	FM - II	6	-	-		6	80	2		-	100		0	_	40
		8				2.0				0							.0
		UCB6EH2	HRM -II	6	-	-		6	80	2		-	100		0	_	40
										0							.0
	3	UCB6EM2	MM-II	6	-	A COLUMN	mo	6	80	2		-	100	1	0	-	40
		8			1	Manage	men	(PR)		0							

Codes for various programs under the faculty of Commerce and Management: B.Com. - A, BBA-B, BCCA - C

FM - F

HRM - H

MM - M

ORDINANCE NO.146 Appendix -A DBM

0. 11								
Sr. No.	Subject	Periods per Week	Max. marks	Min. Pass Marks in each Paper &	Min.	credit		
			. 1	Practical	Theory	Practi cal	Internal	
1.	Business Environment & Management Principles	04	T 80 I 20	40	32		08	04
2.	Management Accounting & Financial Management	04	T 80 I 20	40	32		08	04
3.	Marketing & Sales Management	04	T 80 I 20	40	32		08	04
4.	Personnel & Human Resource Management	04	T 80 I 20	40	32		08	04
5.	Business Research Methods & Computing Techniques	04	T 80 I 20	40	32		08	04
6.	Project	04	P 50 V 50	40	20 (P)		20 (V)	08

T=Theory, I=Internal assessment ,P=Project, V=Viva



Dr. R.P. Ingole Chairman Faculty of Commerce Gondwana University, Gadchiroli.

Appendix -A

COURSE AND EXAMINATION SCHEME POST GRADUATE DIPLOMA IN INDUSTRIAL RELATION & PERSONAL MANAGEMENT (PGDIRPM) ONE YEAR PG DIPLOMA COURSE IN THE FACULTY OF COMMERCE

Sr. No.	Subject Course Scheme				No.of Credits	Examination Scheme							
						Maximum Marks				Minimum Passing Marks			
		L	Т	P		EYE	P	IA	Total	EYE	P	IA	Total
1.	Principles of	04	-	-	6	80	-	20	100	32	-	08	40
	Management												
2.	Industrial	04	-	-	5	80	-	20	100	32	-	08	40
	Relations												
3.	Personal	04	-	-	6	80	-	20	100	32	-	08	40
	Management												
4.	Labour	04	-	-	6	80	-	20	100	32	-	08	40
	Legislation in												
	India												
5.	Labour Welfare	04	-	.=	4	80	-	20	100	32	-	08	40
	& Social												
	Security												
6.	Industrial	04	-	-	4	80	-	20	100	32	-	08	40
	Sociology &												
	Communication		12										
7.	Project				9	-	E-50	-	100	-	E-20	-	40
							I-50				I-20		
	Total	24	-	-	40	480	100	120	700	192	40	48	280

*Note: L –Lecture T-Tutorial P- Practical IA-Internal assessment EYE: End Year Exam , E= External Examiner, I-Internal Examiner



Dr. R.P. Ingole Chairman Faculty of Commerce Gondwana University, Gadchiroli.

Specialization	MBA Elective					
Group- A	Marketing Management					
1	Retail & Services Marketing					
II	Product Management & Brand Management					
III	Consumer Buying Behavior & Integrated Marketing Communications					
IV	Advanced Marketing Techniques					
V	Rural Marketing					
Group-B	FINANCIAL MANAGEMENT					
I	ADVANCED FINANCIAL MANAGEMENT					
II	RISK MANAGEMENT AND DERIVATIVES					
III	FINANCIAL SERVICES MANAGEMENT					
IV	SECURITY ANALYSIS & PORTFOLIOMANAGEMENT					
V	Corporate Taxation					
Group-C	Human Resource Management					
1	Performance Management & Compensation					
II	Training & Development Practices					
III	Industrial Relations &Labour Regulations					
IV	Global HRM Scenario & Practices					
V	Human Resource Development Strategies and Systems					
Group-D	Information Technology Management					
I	Database Management Systems					
II	E-BUSINESS					
III	SOFTWARE ENGINEERING &MANAGEMENT					
IV	Enterprise Resource Planning					
V	Innovations in IT					
Group-E	HEALTHCARE MANAGEMENT					
I	Healthcare and Social Policy					
11	Community Health, Epidemiology & Population Management					
III	Health Systems Management					
IV	Health and Hospital Information Systems					
V	Health Communication: Developmentand Dissemination					
Group-F	International Business Management					
1	External Sector In India – Policy, Procedures & Practices					
II	Foreign Exchange Management & Export Finance					
III	International Marketing					
IV	International Finance & HumanResource Management					
V	India's Foreign Trade Policy &International Economic Organizations					
Group-G	Operation Management					
ı	Supply Chain Management					
II	Total Quality Management					
III	Production and Materials Management					

IV	Draiget Management
	Project Management
V	Operations Management
Group-H	BANKING & FINANCIAL SERVICES MANAGEMENT
1	Banking Operations and Services
II	Bank Financial Management
III	Laws and Regulations to Banking
IV	Basics of Financial Accounting for Bankers
V	Portfolio Management
Group-I	AGRI-BUSINESS MANAGEMENT
1	Agro-Input Management
П	Livestock Management
III	Floriculture, Biotech and Foodprocessing Units
IV	Financial Management for Agri Business
V	Trends in Agri Business
Group-J	Power Management
	CONVENTIONAL AND NON-CONVENTIONALRENEWABLE ENERGY
1	System
П	ENERGY AUDIT AND MANAGEMENT
Ш	ENERGY SYSTEMS PLANNING
IV	POWER PRICING & POWERPURCHASE AGREEMENTS
V	Power Environment Interface