

**SAU. LEENA KISHOR MAMIDWAR**  
**INSTITUTE OF MANAGEMENT STUDIES & RESEARCH**

**KOSARA, Chandrapur - 442 406 (Maharashtra)**

M.B.A. (2 Years) Approved by A.I.C.T.E. New Delhi  
(Affiliated to Gondwana University, Gadchiroli)  
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**Dr. J. N. Chakravorty**  
Principal

Mob. : 09890014670

Ref. No.

Date:


LKMIMSR/NAAC 2019/ Metrics Level Deviations/Cr1-3

Date: - 19/12/2019

<b>Criteria 1.2.1:</b>	Percentage of new Courses introduced of the total number of courses across all Programmes offered during last five years.
<b>DVV Findings:</b>	Provide the prospectus highlighting the courses - Production Management, Financial Management, Human Resource Management - I, Principle of Marketing -I, Business Environment Management-I, Found. Course in Marketing & Sales Management, Found. Course in HRM, Financial Accounting, Quantitative Techniques, Business Legislation, C.Human Resource Management, Global HRM Scenario & Practices, Industrial Relations & Labour Regulations, Human Resource Development Strategies and Systems, D. Information Technology Management , Software Engineering & Management, Enterprise Resource Planning and Computers for Managers introduced in the Institution.
<b>Response/ Clarification</b>	1) As affiliated to GUG, Institute do not have authority/ provision to introduce new course(s). But we have made analysis of NEW COURSES introduced by university in last 5 years. 2) Syllabus scheme of the university highlighting the courses mentioned above is attached. <b>(Appendix-I)</b>

  
**Miss. Sarika Nande**  
Cr-1 Coordinator

  
**Dr. Niyaj Sheikh**  
NAAC Coordinator

  
**Dr. J. N. Chakravorty**  
Principal



**Principal**  
L.K.M. Institute of Management Studies & Research  
Kosara, Chandrapur

# Appendix-I

# **Scheme of Examination**

**GONDWANA UNIVERSITY, GADCHIROLI**  
**MASTER OF BUSINESS ADMINISTRATION**  
**(TWO YEARS COURSE IN FACULTY OF COMMERCE)**  
**COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM**  
**I – SEMESTER**

**Appendix - A**

Area	Unique Subject Code  (USC)	Subject	Teaching Scheme				Examination Scheme				
			Total Hours			No. of Credits	Theory				
			L	T	Total Hours		Duration of Paper (Hrs.)	Max. Marks	Max. Marks Internal Assessment	Total	Min. Passing Marks
								ESE	IE		
Core Course	PCB1C01	Principles of Management	30	10	40	4	3	70	30	100	50
	PCB1C02	Managerial Economics	30	10	40	4	3	70	30	100	50
	PCB1C03	Found. Course in Marketing & Sales Management	30	10	40	4	3	70	30	100	50
	PCB1C04	Found. Course in HRM	30	10	40	4	3	70	30	100	50
Compulsory Foundation	PCB1F05	Financial Accounting	25	15	40	4	3	70	30	100	50
	PCB1F06	Quantitative Techniques	25	15	40	4	3	70	30	100	50
	PCB1F07	Business Legislation	30	10	40	4	3	70	30	100	50
	PCB1F08	Computers for Managers	30	10	40	4	3	70	30	100	50
SEMESTER TOTAL			230	90	320	32	-	800			

**L= LECTURES    T= THEORY    ESE= END SEMESTER EXAMINATION    IE= INTERNAL EVALUATION**



**GONDWANA UNIVERSITY, GADCHIROLI**  
**MASTER OF BUSINESS ADMINISTRATION**  
**(TWO YEARS COURSE IN FACULTY OF COMMERCE)**  
**COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM**  
**II – SEMESTER**

**Appendix - B**

II – SEMESTER											
Area	Unique Subject Code (USC)	Subject	Teaching Scheme				Examination Scheme				
			Total Hours			No. of Credits	Theory				
			L	T	Total Hours		Duration of Paper (Hrs.)	Max. Marks	Max. Marks Internal Assessment	Total	Min. Passing Marks
Core Course	PCB2C01	Organizational Behavior & development	30	10	40	4	3	70	30	100	50
	PCB2C02	Environment Management	30	10	40	4	3	70	30	100	50
	PCB2C03	Cost & Management Accounting	25	15	40	4	3	70	30	100	50
	PCB2C04	Entrepreneurial Development	30	10	40	4	3	70	30	100	50
Compulsory Foundation	PCB2F05	Business Research	30	10	40	4	3	70	30	100	50
	PCB2F06	Financial Management	25	15	40	4	3	70	30	100	50
	PCB2F07	Strategic Management	30	10	40	4	3	70	30	100	50
	PCB2F08	Technology & R&D Management	30	10	40	4	3	70	30	100	50
SEMESTER TOTAL			230	90	320	32	-	800			
L= LECTURES      T= THEORY      ESE= END SEMESTER EXAMINATION      IE= INTERNAL EVALUATION											

L= LECTURES

T= THEORY

ESE= END SEMESTER EXAMINATION

IE= INTERNAL EVALUATION





**GONDWANA UNIVERSITY, GADCHIROLI**

**Appendix - C**

**MASTER OF BUSINESS ADMINISTRATION**

**(TWO YEARS COURSE IN FACULTY OF COMMERCE)**

**COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM**

**III – SEMESTER**

Area	Unique Subject Code (USC)	Subject	Teaching Scheme				Examination Scheme				
			Total Hours			No. of Credits	Theory				
			L	T	Total Hours		Durati on of Paper (Hrs.)	Max . Mar ks	Max. Marks Internal Assessm ent	Tot al	Min. Passi ng Mark s
								ESE	IE		
Core Course	PCB3C01	Applied Operations Research	25	15	40	4	3	70	30	100	50
	PCB3C02	Business Ethics & Corporate Governance	30	10	40	4	3	70	30	100	50
Compulsory Foundation	PCB3F03	Project Management & Quality Management	30	10	40	4	3	70	30	100	50
	PCB3F04	Public System Management	30	10	40	4	3	70	30	100	50
Elective Foundation Gr. (Choose any 1 or both	SP-I - 1 For subject code see 'Pool of Subjects'	Specialization I - 1	30	10	40	5	3	70	30	100	50



Specialization Gr. From A/B/C of III Sem. pool	SP-I - 2  For subject code see 'Pool of Subjects'	Specialization I - 2	3 0	1 0	40	5	3	70	30	100	50
Elective Gr. (Choose any 1 Gr. From D/E/F/G/ H/I/J of III Sem. pool	SP-II - 1  For subject code see 'Pool of Subjects'	Specialization II - 1	3 0	1 0	40	5	3	70	30	100	50
	SP-II - 2  For subject code see 'Pool of Subjects'	Specialization II - 2	3 0	1 0	40	5	3	70	30	100	50
SEMESTER TOTAL			2 3 5	8 5	320	36	-	800			

L= LECTURES    T= THEORY    ESE= END SEMESTER EXAMINATION    IE= INTERNAL EVALUATION

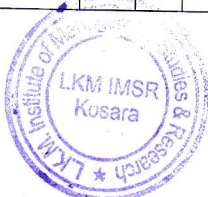
Note: - If only 1 Gr. Is chosen from elective foundation (A/B/C), then choose any 1 Gr. from elective (D/E/F/G/H/I/J)



# Appendix - D

## GONDWANA UNIVERSITY, GADCHIROLI MASTER OF BUSINESS ADMINISTRATION (TWO YEARS COURSE IN FACULTY OF COMMERCE) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM IV – SEMESTER

Area	Unique Subject Code (USC)	Subject	Teaching Scheme				Examination Scheme				
			Total Hours			No. of Credits	Theory				
			L	T	Total Hours		Dur ation of Paper (Hrs.)	Ma x. Mar ks	Max. Marks Internal Assessm ent	Tot al	Min. Passi ng Mark s
Compulsory Foundation	PCB4F0P	Project				10		E - 100		200	
								I - 100			
Chosen Elective Group	SP-I - 3 For subject code see 'Pool of Subjects'	Specialization I - 3	30	10	40	5	3	70	30	100	50
	SP-I - 4 For subject code see 'Pool of Subjects'	Specialization I - 4	30	10	40	5	3	70	30	100	50
	SP-I - 5 For subject code see	Specialization I - 5	30	10	40	5	3	70	30	100	50





## APPENDIX - I

GONDAWANA UNIVERSITY, GADCHIROLI  
BACHELOR OF BUSINESS ADMINISTRATIVE  
(THREE YEARS UG COURSE IN FACULTY OF COMMERCE AND MANAGEMENT)  
COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSE  
(Semester – I)

Sr. No.	Area	Unique Subject Code	Subject	Course Scheme			No. of Credits	Examination Scheme (Maximum Marks)				Examination Scheme (Minimum Marks)			
				L	T	P		ES E	I A	P	Total	ES E	IA	P	Total
01	AECC	UCB1F01	Bus, Demog, & Env. Studies-I	4	-	-	2	40	10	-	50	20	-	-	20
02	SEC-I	UCB1C02	Comp., App. For Business-I	4	-	-	4	80	20	-	100	40	-	-	40
03	Core (Core Course)	UCB1C03	English (Bus. Communication –I)	4	-	-	3	80	20	-	100	40	-	-	40
		UCB1C04	Principle of Management –I	4	-	-	3	80	20	-	100	40	-	-	40
		UCB1C05	Financial Accounting –I	4	-	-	3	80	20	-	100	40	-	-	40
		UCB1C06	Business Economics –I	4	-	-	3	80	20	-	100	40	-	-	40
		UCB1C07	Stat. Methods for Business -I	4	-	-	3	80	20	-	100	40	-	-	40

Codes for various programs under the faculty of Commerce and Management : - B.Com. – A, BBA- B, BCCA - C

## APPENDIX - II

GONDAWANA UNIVERSITY, GADCHIROLI  
BACHELOR OF BUSINESS ADMINISTRATIVE  
(THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT)  
COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM  
(Semester – II)

Sr. No.	Area	Unique Subject Code	Subject	Course Scheme			No. of Credits	Examination Scheme (Maximum Marks)				Examination Scheme (Minimum Marks)			
				L	T	P		ES E	I A	P	Total	ES E	IA	P	Total
01	AECC	UCB2F01	Bus, Demog, & Env. Studies-II	4	-	-	2	40	10	-	50	20	-	-	20
02	SEC-II	UCB2C02	Comp., App. For Business- II	4	-	-	4	80	20	-	100	40	-	-	40
03	Core (Core Course)	UCB2C03	English (Bus. Communication – II)	4	-	-	3	80	20	-	100	40	-	-	40
		UCB2C04	Principle of Management – II	4	-	-	3	80	20	-	100	40	-	-	40
		UCB2C05	Financial Accounting – II	4	-	-	3	80	20	-	100	40	-	-	40
		UCB2C06	Business Economics – II	4	-	-	3	80	20	-	100	40	-	-	40
		UCB2C07	Stat. Methods for Business - II	4	-	-	3	80	20	-	100	40	-	-	40

Codes for various programs under the faculty of Commerce and Management : - B.Com. – A, BBA- B, BCCA - C

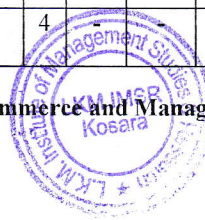


### APPENDIX – III

GONDAWANA UNIVERSITY, GADCHIROLI  
BACHELOR OF BUSINESS ADMINISTRATIVE  
(THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT)  
COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM  
(Semester – III)

Sr. No.	Area	Unique Subject Code	Subject	Course Scheme			No. of Credits	Examination Scheme (Maximum Marks)				Examination Scheme (Minimum Marks)			
				L	T	P		ES	I	P	Total	ES	IA	P	Total
01	SEC-III	UCB3F01	Production Management	4	-	-	4	80	20	-	100	40	-	-	40
02	Core (Core Course)	UCB3C02	Financial Management	4	-	-	3	80	20	-	100	40	-	-	40
		UCB3C03	HRM - I	4	-	-	3	80	20	-	100	40	-	-	40
		UCB3C04	POM - I	4	-	-	3	80	20	-	100	40	-	-	40
		UCB3C05	BEM - I	4	-	-	3	80	20	-	100	40	-	-	40
		UCB3C06	Cost Accounting	4	-	-	3	80	20	-	100	40	-	-	40
		UCB3C07	Business Law	4	-	-	3	80	20	-	100	40	-	-	40

Codes for various programs under the faculty of Commerce and Management : - B.Com. – A, BBA- B, BCCA - C



# APPENDIX – IV

## GONDAWANA UNIVERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE (THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYSTEM

(Semester – IV)

Sr. No.	Area	Unique Subject Code	Subject	Course Scheme			No. of Credits	Examination Scheme (Maximum Marks)				Examination Scheme (Minimum Marks)			
				L	T	P		ES E	I A	P	Total	ES E	IA	P	Total
01	SEC-IV	UCB4F01	Material Management	4	-	-	4	80	20	-	100	40	-	-	40
02	Core (Core Course)	UCB4C02	BCM	4	-	-	3	80	20	-	100	40	-	-	40
		UCB4C03	HRM - II	4	-	-	3	80	20	-	100	40	-	-	40
		UCB4C04	POM - II	4	-	-	3	80	20	-	100	40	-	-	40
		UCB4C05	BEM - II	4	-	-	3	80	20	-	100	40	-	-	40
		UCB4C06	Management Accounting	4	-	-	3	80	20	-	100	40	-	-	40
		UCB4C07	Industrial Law	4	-	-	3	80	20	-	100	40	-	-	40

Codes for various programs under the faculty of Commerce and Management : - B.Com. – A, BBA- B, BCCA - C



# APPENDIX - V

## GONDAWANA UNIVERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE (THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSEM (Semester – V)

Sr. No.	Area	Unique Subject Code	Subject	Course Scheme			No. of Credits	Examination Scheme (Maximum Marks)				Examination Scheme (Minimum Marks)			
				L	T	P		ESE	I A	P	Total	ES E	IA	P	Total
01	Core Course	UCB5C01	Income Tax	4	-	-	4	80	20	-	100	40	-	-	40
		UCB4C02	SSM-I	4	-	-	3	80	20	-	100	40	-	-	40
02	GE-I	UCB5E03	Logistics Management - I	4	-	-	3	80	20	-	100	40	-	-	40
	GE-II	UCB5E04	ED - I	4	-	-	3	80	20	-	100	40	-	-	40
03	DSE	UCB5E05	RSM - I	4	-	-	4	80	20	-	100	40	-	-	40
			Any one form following electives												
		UCB5EF1	FM - I	6	-	-	6	80	20	-	100	40	-	-	40
		UCB5EH1	HRM - I	6	-	-	6	80	20	-	100	40	-	-	40
		UCB5EM1	MM-I	6	-	-	6	80	20	-	100	40	-	-	40

Codes for various programs under the faculty of Commerce and Management: - B.Com. – A, BBA- B, BCCA - C

FM – F  
HRM – H  
MM – M

# APPENDIX - VI

## GONDAWANA UNIVERSITY, GADCHIROLI BACHELOR OF BUSINESS ADMINISTRATIVE (THREE YEARS UG COURSE IN THE FACULTY OF COMMERCE AND MANAGEMENT) COURSE AND EXAMINATION SCHEME WITH CHOICE BASED CREDIT SYTSEM

(Semester – VI)

Sr. No.	Area	Unique Subject Code	Subject	Course Scheme			No. of Credits	Examination Scheme (Maximum Marks)				Examination Scheme (Minimum Marks)			
				L	T	P		ES	I	P	Total	ES	IA	P	Total
01	Core Course	UCB4C04	SSM-II	4	-	-	3	80	20	-	100	40	-	-	40
02	GE-III	UCB6E01	Logistics Management - II	4	-	-	3	80	20	-	100	40	-	-	40
	GE-IV	UCB6E02	ED - II	4	-	-	3	80	20	-	100	40	-	-	40
03	DSE	UCB6E04	RSM - II	4	-	-	4	80	20	-	100	40	-	-	40
		UCB6E0P	Project	4	-	-	4	-	-	50	50	100	40	-	40
			Any one form following electives												
		UCB6EF2	FM - II	6	-	-	6	80	20	-	100	40	-	-	40
		UCB6EH2	HRM -II	6	-	-	6	80	20	-	100	40	-	-	40
		UCB6EM2	MM-II	6	-	-	6	80	20	-	100	40	-	-	40

Codes for various programs under the faculty of Commerce and Management: - B.Com. – A, BBA- B, BCCA - C

FM – F  
HRM – H  
MM – M

**ORDINANCE NO.146****Appendix -A****DBM**

Sr. No.	Subject	Periods per Week	Max. marks	Min. Pass Marks in each Paper & Practical	Min. Passing marks			credit
					Theory	Practical	Internal	
1.	Business Environment & Management Principles	04	T 80 I 20	40	32	--	08	04
2.	Management Accounting & Financial Management	04	T 80 I 20	40	32	--	08	04
3.	Marketing & Sales Management	04	T 80 I 20	40	32	--	08	04
4.	Personnel & Human Resource Management	04	T 80 I 20	40	32	--	08	04
5.	Business Research Methods & Computing Techniques	04	T 80 I 20	40	32	--	08	04
6.	Project	04	P 50 V 50	40	20 (P)	--	20 (V)	08

T=Theory, I=Internal assessment ,P=Project, V=Viva



Dr. R.P. Ingole  
Chairman  
Faculty of Commerce  
Gondwana University,  
Gadchiroli.

**Appendix -A**

**COURSE AND EXAMINATION SCHEME  
POST GRADUATE DIPLOMA IN INDUSTRIAL RELATION &  
PERSONAL MANAGEMENT (PGDIRPM)  
ONE YEAR PG DIPLOMA COURSE IN THE FACULTY OF COMMERCE**

Sr. No.	Subject	Course Scheme			No. of Credits	Examination Scheme							
						Maximum Marks				Minimum Passing Marks			
		L	T	P		EYE	P	IA	Total	EYE	P	IA	Total
1.	Principles of Management	04	-	-	6	80	-	20	100	32	-	08	40
2.	Industrial Relations	04	-	-	5	80	-	20	100	32	-	08	40
3.	Personal Management	04	-	-	6	80	-	20	100	32	-	08	40
4.	Labour Legislation in India	04	-	-	6	80	-	20	100	32	-	08	40
5.	Labour Welfare & Social Security	04	-	-	4	80	-	20	100	32	-	08	40
6.	Industrial Sociology & Communication	04	-	-	4	80	-	20	100	32	-	08	40
7.	Project				9	-	E-50 I-50	-	100	-	E-20 I-20	-	40
	Total	24	-	-	40	480	100	120	700	192	40	48	280

\*Note: L –Lecture T-Tutorial P- Practical IA-Internal assessment EYE: End Year Exam , E= External Examiner, I- Internal Examiner



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<b>Specialization</b>	<b>MBA Elective</b>
<b>Group- A</b>	<b>Marketing Management</b>
I	Retail & Services Marketing
II	Product Management & Brand Management
III	Consumer Buying Behavior & Integrated Marketing Communications
IV	Advanced Marketing Techniques
V	Rural Marketing
<b>Group-B</b>	<b>FINANCIAL MANAGEMENT</b>
I	ADVANCED FINANCIAL MANAGEMENT
II	RISK MANAGEMENT AND DERIVATIVES
III	FINANCIAL SERVICES MANAGEMENT
IV	SECURITY ANALYSIS & PORTFOLIO MANAGEMENT
V	Corporate Taxation
<b>Group-C</b>	<b>Human Resource Management</b>
I	Performance Management & Compensation
II	Training & Development Practices
III	Industrial Relations & Labour Regulations
IV	Global HRM Scenario & Practices
V	Human Resource Development Strategies and Systems
<b>Group-D</b>	<b>Information Technology Management</b>
I	Database Management Systems
II	E-BUSINESS
III	SOFTWARE ENGINEERING & MANAGEMENT
IV	Enterprise Resource Planning
V	Innovations in IT
<b>Group-E</b>	<b>HEALTHCARE MANAGEMENT</b>
I	Healthcare and Social Policy
II	Community Health, Epidemiology & Population Management
III	Health Systems Management
IV	Health and Hospital Information Systems
V	Health Communication: Development and Dissemination
<b>Group-F</b>	<b>International Business Management</b>
I	External Sector In India – Policy, Procedures & Practices
II	Foreign Exchange Management & Export Finance
III	International Marketing
IV	International Finance & Human Resource Management
V	India's Foreign Trade Policy & International Economic Organizations
<b>Group-G</b>	<b>Operation Management</b>
I	Supply Chain Management
II	Total Quality Management
III	Production and Materials Management

IV	Project Management
V	Operations Management
<b>Group-H</b>	<b>BANKING &amp; FINANCIAL SERVICES MANAGEMENT</b>
I	Banking Operations and Services
II	Bank Financial Management
III	Laws and Regulations to Banking
IV	Basics of Financial Accounting for Bankers
V	Portfolio Management
<b>Group-I</b>	<b>AGRI-BUSINESS MANAGEMENT</b>
I	Agro-Input Management
II	Livestock Management
III	Floriculture, Biotech and Foodprocessing Units
IV	Financial Management for Agri Business
V	Trends in Agri Business
<b>Group-J</b>	<b>Power Management</b>
I	CONVENTIONAL AND NON-CONVENTIONALRENEWABLE ENERGY System
II	ENERGY AUDIT AND MANAGEMENT
III	ENERGY SYSTEMS PLANNING
IV	POWER PRICING & POWERPURCHASE AGREEMENTS
V	Power Environment Interface